

Delivering durable and reliable screening solutions : Vinit Bohra

Mr Vinit Bohra

Proprietor

Fenceora – Bohra Screens & Perforators

Industry: Wire Mesh & Screening Equipment

*In a recent interaction with SME Times, Vinit Bohra of Fenceora – Bohra Screens and Perforators shared insights into the company’s steady growth and strong positioning in the industrial screening and mesh solutions sector. Established in 2005, the company highlighted its expertise in manufacturing and supplying high-quality screening products backed by efficient production systems and consistent quality standards. The discussion also emphasized its ability to serve a wide range of industries—including construction, mining, agriculture, and manufacturing—by delivering durable, cost-effective, and performance-driven solutions. This commitment to quality, timely delivery, and customer satisfaction continues to strengthen Fenceora’s reputation as a reliable industry partner.*

Q 1.Can you introduce Fenceora – Bohra Screens and Perforators and its journey?

Fenceora – Bohra Screens and Perforators, established in 2005, has grown into a trusted name in the industrial screening and mesh solutions industry. Over the years, the company has built a strong reputation as a manufacturer, wholesaler, distributor, and service provider. Its journey has been defined by a commitment to quality, affordability, and customer satisfaction. With steady financial growth and an expanding client base, Fenceora has successfully positioned itself as a reliable partner across multiple industries. The company’s ability to adapt to changing market demands while maintaining high standards has been key to its long-term success and industry recognition.

Q 2.What industries does your company primarily cater to?

Fenceora serves a diverse range of industries, including construction, mining, agriculture, manufacturing, and infrastructure development. Each of these sectors requires durable and high-performance screening and mesh solutions for efficient operations. The company understands the unique demands of these industries and offers tailored products to meet specific requirements. Whether it is heavy-duty applications in mining or precision needs in manufacturing, Fenceora ensures consistent quality and performance. This versatility has enabled the company to build strong relationships with clients across sectors, making it a dependable solution provider in the industrial market.

Q 3.What makes Fenceora stand out in a competitive market?

Fenceora stands out due to its strong focus on quality, competitive pricing, and timely delivery. The company ensures that all its products meet industry standards while remaining cost-effective for customers. Its ability to combine manufacturing, trading, and distribution under one roof provides a comprehensive solution to clients. Additionally, Fenceora emphasizes precision, durability, and performance in every product. The company’s commitment to customer satisfaction and consistent service further enhances its competitive advantage. This balanced approach of quality and affordability has helped Fenceora maintain a strong presence in a highly competitive market.

Q 4.Can you describe your manufacturing capabilities?

Fenceora is equipped with three semi-automatic production lines that ensure consistent quality and efficient manufacturing. The production facility is designed to handle both bulk and customized orders with precision. With a monthly production capacity of up to 45 tonnes, the company is well-positioned to meet large-scale industrial demands. The semi-automated processes combine machine efficiency with human expertise, ensuring attention to detail in every product. This robust manufacturing setup allows Fenceora to maintain high standards while delivering products on time, reinforcing its reputation for reliability and operational excellence.

Q 5.What is your product portfolio and its key applications?

Fenceora offers a comprehensive range of industrial screening and mesh products designed to meet diverse operational needs. Its portfolio includes vibrating wire woven screens, fine wire meshes (GI and SS), welded wire mesh, spring steel vibrating screens, crimped meshes, perforated sheets, nylon cloths, barbed wire, and conveyor belts. These products are widely used in industries such as mining, construction, agriculture, and manufacturing. Each product is engineered for durability, precision, and high performance, ensuring efficient operations. This wide product range enables Fenceora to serve as a one-stop solution provider for industrial screening requirements.

Q 6. How do you ensure product quality and consistency?

Quality is a fundamental aspect of Fenceora’s operations. The company follows strict quality control processes at every stage of production, from raw material selection to final inspection. The use of semi-automatic manufacturing systems ensures precision and uniformity in product specifications. Each product is designed to meet industry standards for durability and performance, even under challenging conditions. Continuous monitoring and attention to detail help maintain consistency across all products. This commitment to quality has enabled Fenceora to build trust among its clients and establish itself as a reliable supplier in the industry.

Q 7. What are your key competitive advantages?

Fenceora’s key competitive advantages include superior product quality, economical pricing, prompt delivery, and strong customer service. The company’s products are designed to perform reliably under tough industrial conditions, offering high durability and accurate specifications. Efficient production planning and logistics ensure timely delivery of orders. Additionally, the company provides responsive customer support, from initial inquiry to after-sales service. These strengths collectively enhance customer satisfaction and build long-term relationships. By maintaining a balance between quality and affordability, Fenceora continues to stand out as a preferred choice in the market.

Q8. How does Fenceora maintain a customer-centric approach?

Fenceora places customers at the center of its business operations. The company focuses on understanding the specific needs of each client and delivering tailored solutions accordingly. Its team works closely with customers to ensure that products meet their exact requirements. Transparent communication, timely updates, and responsive service are key aspects of its approach. Fenceora also emphasizes after-sales support to ensure long-term satisfaction. This commitment to building strong relationships has helped the company retain clients and expand its customer base, making it a trusted partner in the industrial sector.

Q9. What is your approach to innovation and growth?

Fenceora is committed to continuous improvement and innovation to stay competitive in the evolving industrial landscape. The company focuses on enhancing its production processes, adopting modern technologies, and improving product quality. It also invests in employee development to ensure that its workforce remains skilled and capable of handling advanced manufacturing techniques. By staying aligned with industry trends and customer expectations, Fenceora is able to deliver innovative solutions. This proactive approach supports steady growth and positions the company for long-term success in the screening and mesh solutions market.

Q10. What is your vision for the future?

Fenceora aims to expand its market presence by increasing production capacity and adopting advanced manufacturing technologies. The company is focused on improving operational efficiency and exploring new markets to reach a broader customer base. It also plans to strengthen its product portfolio and enhance service capabilities. By continuing to prioritize quality, innovation, and customer satisfaction, Fenceora seeks to establish itself as a leading name in the industrial screening industry. Its forward-looking vision ensures sustained growth and the ability to meet future industry challenges effectively.