

### BLUE FENCE SYSTEMS PVT. LTD.

Delivering the desired....

## **COMPANY PROFILE**

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## **Company Profile:**

We take this opportunity to introduce you to M/s. BLUE FENCE SYSTEMS PVT LTD, which has been in business of fire safety, personal safety products, Industrial tapes and adhesives etc., since 2010. Our groups of directors are engineering professionals with more than 2 decades of experience in various fields of industrial and commercial on market. We have been an established company & dedicated team for sales & services.

Blue Fence moto is "Delivering the desired". We are authorized channel partners for various products from reputed international branch like 3M, Honeywell, System sensor, Nohmi, UTC, Firestop (system) etc.



#### **Promoters Bio-Data:**

#### Mr.S.Rajiv Reddy - Managing Director

Mr.Rajiv Reddy, a graduate from Pondicherry Engineering College, heads the organization and takes care of Overall Company Administration, Finance, Distribution & Sales He has an overall experience of more than 12+ years in IT and Industry. He is a dynamic leader and leads from the front.

#### Mrs. Tata Lakshmi- Director (Sales & Projects)

Mrs. Tata Lakshmi is one the Directors (Marketing). She is Graduate in B.TECH Electrical and Electronics Engineering from JNTU Hyderabad. Member of IFE UK Passed Level 4 Graduate Exams from Institution of Fire Engineers, UK. She has got 22 Years of Experience in Various Capacities in R & D Production, Marketing and Projects, Design/ Engineering of Fire Protection, Fire Detection and Security Systems.



### Financial Statements For Last 3 Years:

- Turnover For FY'15-16 is 23.26 Crores
- Turnover For FY'16-17 is: 23.40 Crores
- Turnover For FY'17-18 is: 23.65 crores
- Turnover For FY'18-19( Till Oct'18): 20.2 Crores



### **Product Range:**

- ✓ Personal Protection Equipments
- ✓ Industrial Tapes and Adhesives (3M)
- √ Honey Comb
- ✓ Abrasives
- ✓ Fire Safety systems

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## **Personal Protection Equipment:**

Personal protective equipment (PPE) refers to the equipments worn to minimize various hazards in various work environments. We provide complete head to toe safety solution to our wide range of customers. The hazards addressed by protective equipment include physical, electrical, heat, chemicals, airborne particulate matter etc..

We are authorized distributors of 3M, Honeywell and Euro Safety range of personal safety equipment.

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### Industrial Tapes and Adhesives (3M):

The Industrial Adhesives and Tapes Division

(IATD) of 3M designs, manufactures and markets extensive product lines within five businesses: Converter Markets and Bonding Tapes; Specialty, Single Coated and Masking Tapes; Adhesives; Paper and Printing; and Packaging Tapes and Equipment. High quality, precision formulations with proven performance provide reliable, long-term durability for a variety of applications, indoors and outdoor.

We are authorized channel partners of 3M Industrial Tapes and Abrasives.



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#### **Abrasives:**

An abrasive is a material, often a mineral, that is used to shape or finish a work piece through rubbing which leads to part of the work piece being worn away by friction.

Some common uses for abrasives include grinding, polishing, buffing, honing, cutting, drilling, sharpening, lapping, and sanding etc.

We are the authorized channel partners for 3M Abrasives.





### **Honey Comb Paper:**

Honeycomb or Honeycomb Paper is the most effective low cost core material for manufacturing lightweight sandwich structures for furniture, panels, doors, packaging and the upcoming automotive market.

The packaging industry uses honeycomb or honeycomb paper as core material for sandwich panels. By using this, paper pallets and cover decks are easily created. Honeycomb paper are available in variety of thicknesses and Sizes.



### Fire Safety Systems:

Fire Safety system includes Fire Alarm Systems, Fire Hydrant Systems, Passive Fire Protection Systems & Gas Suppression Systems

Passive fire products are designed to maintain and improve the fire integrity of a buildings structure and provide fire resistance to materials. Passive fire protection is a proven method of protecting structures against fire, and of providing protection to services within concealed spaces by reducing/minimizing/delaying the spread of fully grown fire to different compartments to prevent/reduce loss in terms of life and property.



#### Work Force:

We have a team of around 50 employees who are very well trained in their respective functional areas. The above team comprises of sales, service and back office support staff with wide range of experience to handle all the customer needs. Our employees are frequently trained about the products and various other aspects by our principles.

### Locational Advantage:-

Our Regd. Office is located in the Industrial Estate of Sanath Nagar, Hyderabad and well connected by all means of transportation.



#### **Our Business Partners:**

















Fire Detection & Gas Suppression System



Fire & Security Division

# **BLUE FENCE**

### **Our Esteemed Customers:**







































We hope you will be interested in our product range and give us an opportunity for your future requirements for these products.

Thanking you, Sincerely Yours,

For BLUE FENCE SYSTEMS PVT. LTD.,

Rajiv Reddy S Managing Director,

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Thank You...