

An ISO 9001:2008 Certified Approved by MNRE

One of the leading solar products manufactureR and supplier company

### **Introduction**

- Bhambri Enterprises is a pioneer in the solar industry. It designs, manufactures and sells portable off grid solar power products, solar power plants, solar water heater for retail institutional & OEM markets.
- <u>Our mission is to empower people by bringing</u> power to millions and making them self reliant
- King sun solar products line have unparalleled reliability, ease of installations and use.
- Backed with a proud leading service standards, it has lakhs of satisfied customers in India.



#### WHO WE ARE?

No. of franchisee: 4

No. of Dealers: 55

No. of Satisfied clients: 93.7%

Major Markets: Indian Subcontinent, south/west Africa

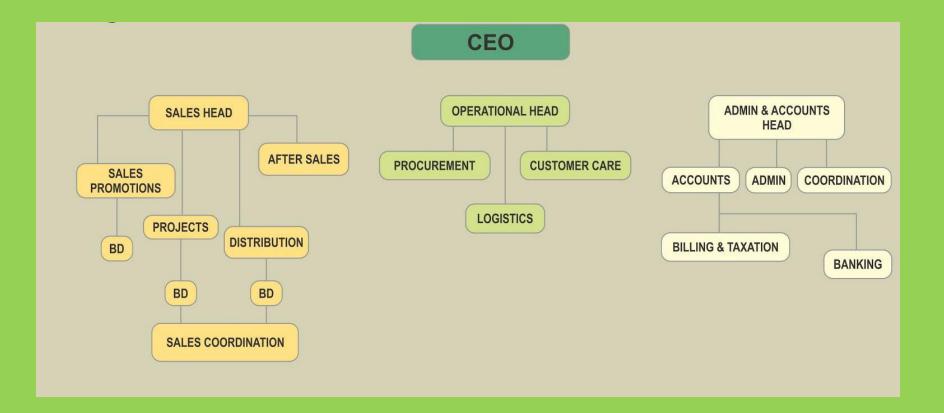
- An **ISO 9001:2008 certified company;** a nationwide dealer network & satisfied customers in Govt., Semi-Govt., Indian Defence & private sectors.
  - "King Sun" Solar Water Heaters and Home lighting Systems are also recognized and approved by "The Ministry of New & Renewable Energy Sources" (MNRE).
- Situated in New Delhi, our inception began in the year **2003** and today we have established our presence across the globe.
- Our Purpose: To Empower our customers in living a bright and transformed Life.
- We manufacture the following range of products:
- SOLAR LANTERNS
- SOLAR TUBE LIGHTS & BULBS
- SOLAR COOKER
- SOLAR HOME LIGHTING SYSTEM
- SOLAR POWER PLANT
- SOLAR WATER HEATER

#### Earned the trust of people in all sectors

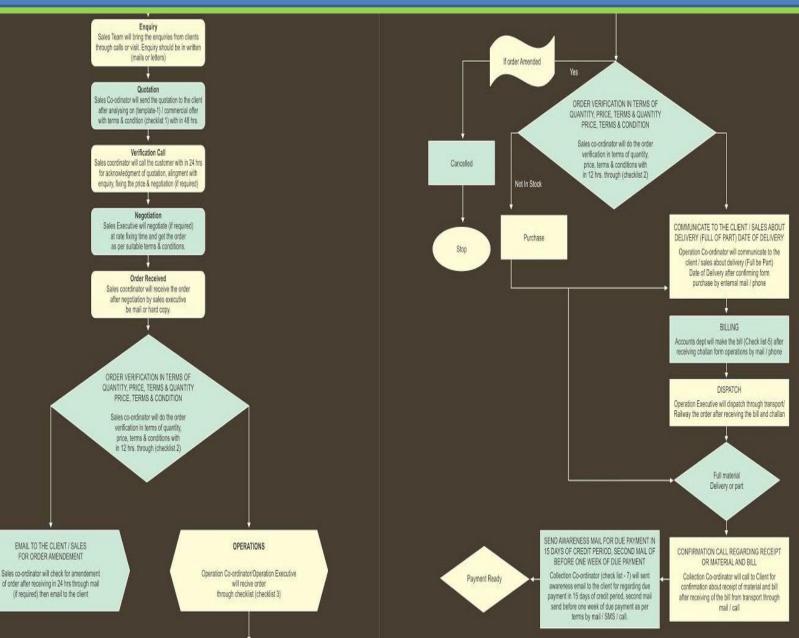
- Built brand 'kingsun' for solar products.
- <u>**Govt</u>**-Indian Railways, Defence, Ircon International, NDMC, State and nodal agencies.</u>
- <u>Semi Govt</u>-PSU's,Wapco,Power grid ,Gail
- Institutes
   -St.Columbus School,CSKM School,Hansraj College,DAV School,Bal Bhawn School,Bharti Vidya peeth Engineering College,Institute of Human Behaviour and allied sciences,Sanskriti School,Bhawan Sawan Public School,Convent of Jesus Marry school,Sanskriti University
- <u>Hospitals</u>-Asian Hospital, Metro Hospital, Jeevan Mala Hospital, Jeevan Anmol Hospital, Delhi ENT Hospital, Charak Palika, NDMC hospital.
- Hotels-Qutub Hotel, Banga Bhawan, Ambience Hotel,
- **<u>Corporates</u>**-Coke Lanco, Reliance, Airtel, Muthoot, Finance, Ultra tech cement.
- <u>Group Housing Societies</u>-Tip Top,Maxworth,New Paradise,Bimla Cooperative,Premium Urban.



#### **ORGANISATIONAL CHART**



#### FLOW CHARTS



#### What people say about us



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5.4.2014

#### TO WHOM IT MAY CONCERN

The work assigned for the repair of Solar Water Heater system installed in the College hostel and AMC of this system given to M/s. Bhambri Enterprises, 794, Main Joshi Raod, Karol Bagh, New Delhi was satisfactory.

Phones : 27662444, 27667563 + Fax : 27665338 + E-mail : cutro@del3.vani.net.m



#### NORTHERN RAILWAY

No. 55-Elect/39/327

Dated, 25/6/07

#### TO WHOM IT MAY CONCERN

M/S Bhambri Enterprises, New Delhi has successfully completed the work for Provision of Solar Water Heater in Divisional Hospital and Running Room at Firezour

> Sr.Divil Electrical Engineer, N.Rly, Firozpur Cantt.

12921	
No.	
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	Memo No: 3352

To

**Government of West Bengal Public Works Department** Office of the Executive Engineer, City Division ters' Buildings, Block-V, Top floor, Kolkata-700001 Date: 01/11/2013

M/S Bhambri Enterpris

794. Joshi Road Karol Bagh, New Delhi-11007

Comprehensive Annual Maintenance Contract (CAMC) of 1x7000 LPD & 1x1500 LPD Solar Subject Heating System for hot water Supply to Rooms & Kitchen at Banga Bhawan, 3, Halley Road, New Delhi during the year 2013-14 for 6 (six) months

Reference : NIO No: 13/68 of 2013-14 (SI, 1) communicated vide memo no. 713/AE/88 Dated 25.09.2013 Dear Sir

Enclose: As states

\$00/800'd 09L9#

Your quotation offered for the above noted work has been accepted by the undersigned for and on behalf of the Governor of the State of West Bengal. The entire work shall be executed as per specification laid down in the above NIQ in consultation with the Engineer-In-Charge and his direction

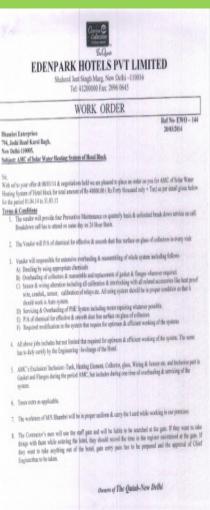
The total cost of the work comes to Rt. 75000/- (Rupper seventy five thousand) only. Detailed particulars in connection with above mentioned work are given below

Description of Items		Rate	Amount
			(Rs.)
Describing of heat structure along with \$15/165 tanks and paint the same with approved paint if necessary, membridly subtle-wild ulting the contrast period to duck up the intrumentation and contral system and remedial victors hould be these the marke the system knowledge. The same should be checked properly before stort the work and complaint should be attended with 2k hours, Al component should be registed free of cent stored stames does hour calculations at should be registed free of cent	1 (One) Job	Rs. 75000/- per Job	75000/-

This letter may be treated as formal Work Order and you are requested to start work immediately in consultation with the Assistant Engineer, Banza Bhawan Sub-Division, PWD,

Yours faithfully

City Division, PWD



Memo No: Dote: Copy forwarded for information to the: 1. Superintending Engineer, Presidency Circle-4, PWD, New Secretariat Building, Kolkata. 2. Assistant Engineer, Banga Bhawan Sub-Division, PWD, for necessary action. 3. The Income Tax Commissioner, P-7, Chowrinchee Souare, Kolkata-700001. 4. The Commissioner of Commercial Tax, 14. Bellaphata Road, Kolkata 5. The Labour Commissioner, Gerpristansia 5. The A/cs Sec. of this office. 7. The concerned SAE under Banga Bhawan Sub-Division, PWD

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xecutive Engineer-City Division, PWD

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### LIST OF OUR CLIENTS



# LIST OF OUR CLIENTS



### **Our Strengths**

- <u>Innovation</u>-We keep innovating ,developing quality new solar products based on the requirement of the client.Like innovative solar mobile chargers,solar led lights,solar garden lights.
- <u>Service</u>-We have a prompt customer care and service the products within 48 hrs, making us more dependable.
- <u>Reach</u>-All India network.We have more than 25 dealers across India & 4 franchisee owned outlets.
- Experience of dealing with the customers at the root level for over 10 years has given us good expertise to provide a solution as per their requirements.



#### Solar Water Heaters

The range of Kingsun Solar Water Heater ETC Series includes Water Heating Systems from 100 LPD to 100000 LPD

#### FEATURES

- ➢ Greater absorption area per day, upto 94%
- Minimum of heat loss by using vacuum tubes and PUF insulated storage tank
- Good performance in winter and cloudy days
- > Hard water scaling does not corrode the ETC tubes
- $\succ$  Low maintenance, easy to clean
- ➤ Compact size Low height, easy to install and transportation
- ➤ Thermostat electrical back-up for













## Solar Lanterns

















# Solar Home Lighting System





King Sun

### SOLAR GARDEN LIGHTS



# Solar Street Light

Street Light Specifications								
				Charge	Pole			
			Battery	Controller	height in			
Model	LED Luminary	Solar Panel Wp	AH	with D2D	Metre			
1	10 W	45	42	6 Amp,12 V	4.5			
2	20W	74	75	10 Amp,12 V	5			
3	30 W	120	120	15Amp,12V	5.5			
4	40W	150	150	15Amp,12V	6			
5	60W	240	240	25Amp,24V	7			



King Sun





#### Solar power Plant



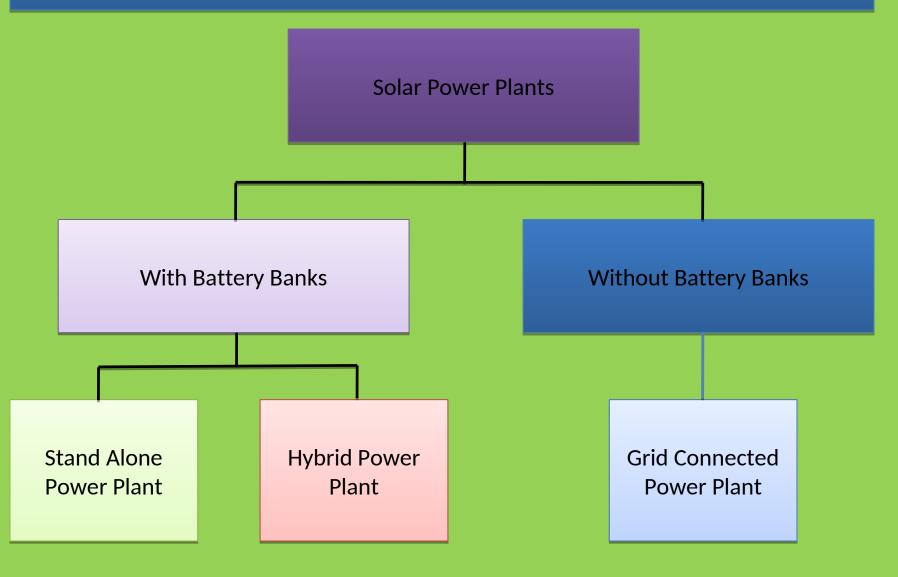




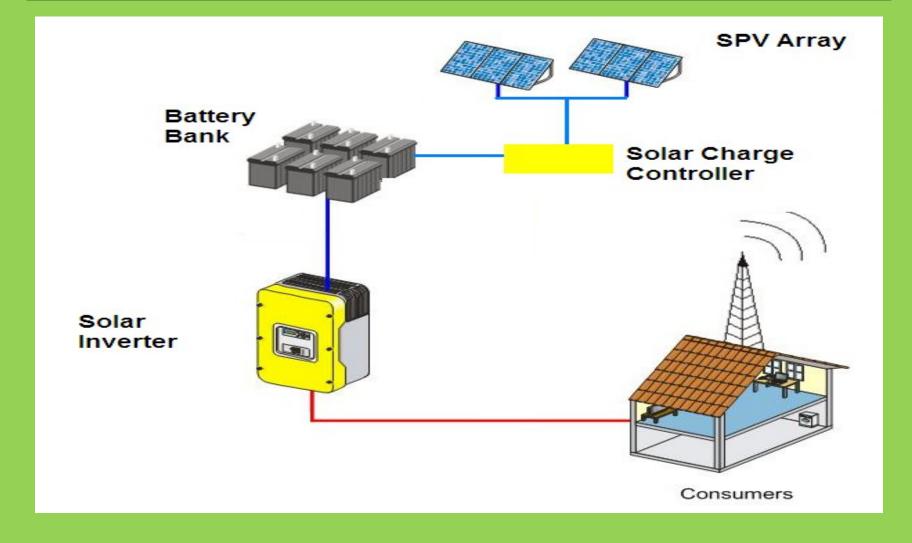
# King Sun

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# What are the Different Types of Solar Power Plants Available?



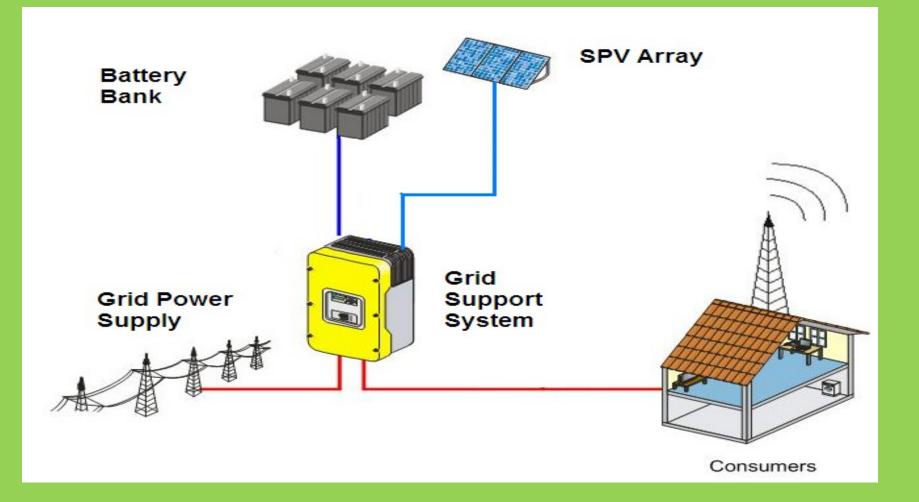
#### Stand Alone Power Plant



### Stand Alone Power Plant

- 1 Solar Charge Controller and Inverter if in Same Cubicle then it is called a Power Conditioning Unit instead of an Inverter
- 2 Only One Source of Power i.e. Solar, Hence the power plant has to be over designed – Battery Backup has to be for 2 -3 days as there is a possibility of consecutive non sunny days. Higher battery means more PV Modules hence plant becomes very expensive
- 3 Application Rural Electrification, Island Systems etc
- 4 Commercial Feasibility Only Feasible if it is replacing DG sets or places where there is no electricity. If replacing mains - due to recurring cost of battery replacement there is no feasibility
- 5 Large systems not possible, due to huge size of battery bank
- 6 System is very inefficient in the sense that during summer we may waste solar power and during monsoon we may be short of solar power as battery bank may not be sufficient to store power during summer.
- 7 No Backup source means limited reliability of the system

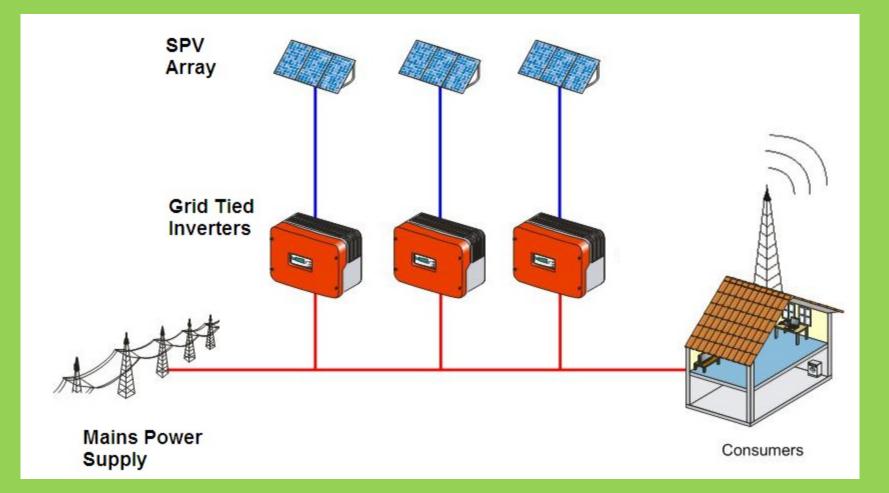
### Hybrid Power Plant



#### **Grid Connected Power Plants**

# THE FUTURE OF SOLAR POWER PLANTS THE WORLD OVER

#### Grid Connected Power Plants



#### **Grid Connected Power Plants**

- 1 MPPT Charge Controller & Inverter Built into same system called as a grid connected inverter (also called string / central inverter)
- 2 Is meant for generation of electricity and not for supplying a dedicated load as operation is in parallel to the grid. Maximum Yield from Solar as there is no storage loss, single conversion DC to AC hence highest efficiencies.
- 3 Application City Applications where there is in-frequent power cuts.
- 4 Commercial Feasibility Breaks even fastest as there is no recurring costs. Fit and Forget Reliability. Government provides subsidies as well as feed in tariffs for highest return on Investment. Most popular system used the world over.
- 5 Any Capacity systems possible as multiple inverters of different ratings cab be plugged on (2 kW 50 MW)
- 6 Disadvantage No Grid No Production

#### TRAINING PROCESS



# King Sun



#### FIELD ACTIVITIES IN RURAL AREAS

#### Demos being given





#### <u>Solar Energy awareness workshop in</u> <u>association with an NGO "SWAYAM"</u>





#### Bhambri Enterprises Financial Inclusion

Daily Laborers homes below windfarm/ Home based livelihoods/ interest subsidy Margin Money



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#### THANK YOU VERY MUCH FOR YOUR VALUABLE TIME AND ATTENTION www.kingsunsolarproducts.com